

Consumer and Business Banking Analyst Program

Turn to Key for a rewarding career opportunity.

KeyBank's Consumer and Business Banking Team delivers solutions that allow our clients to confidently manage their financial future (wellness) through Ease, Value, and Expertise. Financial wellness represents our commitment to helping our clients have the confidence and peace of mind to dream big. This commitment ensures that the clients and communities that Key services thrive.

About the Program

Analysts will work with industry and product experts across a wide variety of teams, including Consumer Lending, Deposits and Payments, and Business Banking. Analysts will gain an understanding of client and prospect needs, integrating these insights into cross-functional teams that will either improve existing capabilities or launch new ones, providing Key with a competitive advantage versus our peers. We are looking for candidates that have a passion for winning and who have a desire to drive growth within a business, developing, then implementing business plans that link to broader strategy.

Essential job functions include preparing and analyzing financial reports, building and utilizing financial models, developing presentation materials, and conducting industry and competitive analysis. Upon graduation from the Program, Analysts will have a holistic understanding of how Key's product teams deliver ease, value and expertise to our clients every day.

You will experience three 6-month rotations in any of the following areas:

- Deposit Management
- Consumer Lending
- Payments & Rewards
- Credit Card
- Client Strategy & Product Management

What does the program offer?

- 10-week foundational training in financial accounting, corporate finance theory, cash flow analysis, credit/risk analysis, financial modeling, valuation, business writing, business etiquette and more
- Placement, upon successful completion of the program, based on business needs, demonstrated skill, your interests, and performance during the program
- Exposure to and engagement with senior leadership
- Executive Speaker Series
- Robust feedback and performance management
- Mentorships
- Community involvement
- Team-building
- Problem solving

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How to apply:

go to key.com/careers
select Campus



About KeyBank

Cleveland-based KeyCorp (NYSE: KEY) is one of the nation's largest bank-based financial service companies, with assets of approximately \$135 billion.* Key companies provide investment management, retail and commercial banking, consumer finance, and investment banking products and services to individuals and companies throughout the United States and, for certain businesses, internationally.

Why KeyBank?

It's not just the company you work for that defines a great career. It's also the people you work with and the values they share.

Our culture. One of inclusion that values the unique talents, skills, and experience that diversity provides.

Our community. We have a strong sense of community. We are focused on helping clients and communities thrive.

Your opportunity. For personal growth, to do work that matters, and work in a place where our results are rewarded.

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What are we looking for?

- Bachelor's degree in Finance, Marketing, Economics, Social Science or related coursework
- Minimum 3.3 GPA (preferred)
- Strong analytical and decision making skills
- Strong accounting and/or financial acumen
- Exceptional interpersonal and relationship-building skills
- A high degree of adaptability and intellectual curiosity
- Effective oral and written communication
- Digital acumen

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*As of June 30, 2017.

KeyCorp is an Equal Opportunity and Affirmative Action Employer committed to engaging a diverse workforce and sustaining an inclusive culture. All qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, disability, or veteran status.

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